#### **Fast-Track to Success**

Andrea Huth's parents enrolled her and her older sister in the Michigan Education Trust program when they were babies. "MET allowed me to get through college a lot faster, and with more money available for other expenses," Andrea says.

Having fewer financial worries allowed Andrea to participate in an internship at a public relations firm during her senior year. They were so impressed with her skills that, after graduation, they hired her full time.

"MET is a great program. It helped get me to where I am today."

Andrea's fast-track to a successful career is an excellent example of how MET can make a difference in a life.

#### **Andrea Huth**

2001 Graduate of Michigan State University, Advertising Major



## **Your Smartest Investment**

College tuition is a moving target. Tuition costs have doubled (and in most cases tripled) over the lifetime of today's college freshmen. No matter how much you save today, it's impossible to know what tuition will cost tomorrow. But with Michigan Education Trust (MET), you don't need to know. MET allows parents, grandparents, businesses and others to lock in today's tuition rates by pre-purchasing undergraduate tuition. MET contracts are easy to set up, easy to use, and most important, an easy way to plan for college savings.

Fact is, a MET contract is the smartest investment you can make in a child. Here's how it works.

## The MET Program: A Summary

MET contracts can be purchased for any child residing in Michigan and applied at any Michigan public college or university, including 28 public community colleges. In addition, students may direct refund payments to out-of-state institutions (see page 4, "MET Offers Many Choices"). Since 1988, more than 81,000 MET contracts have been purchased, and today, almost 18,000 students are using their MET benefits at Michigan public colleges and universities, private colleges and out-of-state institutions.

## **Three Plans, One Purpose**

MET offers three different plans to help purchasers make the most of their tuition savings.

The Full Benefits Plan guarantees full in-state tuition and mandatory fees at any Michigan public university, or tuition and mandatory fees at Michigan public community colleges (in-district or out-of-district) up to the number of credit hours required for a standard four-year baccalaureate degree (usually 120 semester credit hours).

Individuals may purchase in semester increments up to 8 semesters (4 years) of tuition.

The Limited Benefits Plan guarantees in-state tuition and mandatory fees at Michigan public universities, or tuition and mandatory fees at Michigan public community colleges (in-district or out-of-district), up to 105 percent of the weighted average tuition of all Michigan public four-year universities. If a student decides to attend a Michigan public college where tuition costs are higher than average, the number of credits allowed will be prorated based on the number of credit hours MET can purchase with 105 percent of the weighted average cost of Michigan public four-year universities. This plan might not cover the full cost of Michigan's most expensive institutions.

Students who attend a school where tuition is not fully covered under the Limited Benefits Plan will receive the number of credit hours MET can purchase at the time of college enrollment. For example, in 2006:

If a student with a four-year **Limited Benefits Plan** contract attends the University of MichiganAnn Arbor, MET will pay for 92 credit hours.

If that student attends Michigan State University, MET will pay for 112 credit hours.

If that student attends Michigan Technological University, MET will pay for 108 credit hours.

If that student attends Eastern Michigan University, MET will pay for 116 credit hours.

Individuals may purchase in semester increments up to 8 semesters (4 years).

The Community College Plan provides in-district tuition and mandatory fees at Michigan public community colleges. Some areas of the state are not within a community college district. Students who attend a community college out of their district will be responsible to pay the difference between the out-of-district and in-district tuition cost.

Individuals may purchase in semester increments up to 4 semesters (2 years) under this contract.

If a beneficiary attends a Michigan independent (private) college or university, an out-of-state institution, or attends a college/university under a full tuition scholarship, refer to the paragraph entitled "MET Offers Many Choices" on page 4.



#### **Amazing Versatility**

"My parents and I were pleasantly surprised to learn that the MET contract would cover credits for my studies at Oxford through the University of Michigan." says Tim Schimpf.

Tim's parents signed up with Michigan Education Trust in 1988 and have been very happy with that decision. The added expenses of studying in England for two years were much easier to handle knowing that MET was covering U of M tuition costs.

Tim states there were no problems or complications with MET in regard to the overseas study program. "It all went very smoothly...It's amazingly versatile."

Having recently received a law degree and passed the Bar, Tim feels that the MET program has provided him advantages that otherwise may not have been available.

**Timothy Schimpf**2001 Graduate of University of Michigan
History Major



## **MET Offers Many Choices**

MET recognizes that not all students will attend a Michigan public college. If the beneficiary chooses to go to a Michigan independent (private) college or university or to an out-of-state college, MET does not provide full tuition at those institutions. Instead, MET pays a refund based on the plan chosen. (See Contract Section 7 and the *Termination Refund Provisions Chart* on pages 20 and 21.)

#### **Full Benefits Plan Refund:**

- 1. When a student with a **Full Benefits Plan** contract attends a Michigan independent (private) college or university and directs the refund to the institution, MET will make refund payments based on the weighted average tuition of all Michigan public four-year universities.
- If a student attends an out-of-state college and directs the refund to the institution, or a student receives a full-tuition scholarship, refund payments will be based on the average tuition of all Michigan public four-year universities.
- 3. Students choosing not to attend college will receive refund payments based on the Michigan public four-year university with the lowest tuition.

#### **Limited Benefits Plan Refund:**

1. When a student with a Limited Benefits Plan contract attends a Michigan independent (private) college or university and directs the refund to the institution, MET will make refund payments based on the weighted average tuition of the Michigan public four-year universities whose tuition does not exceed 105 percent of the weighted average tuition.

2. Students choosing out-of-state colleges, those who receive full-tuition scholarships, and those who choose not to attend college will receive refund payments based on the Michigan public four-year university with the lowest tuition.

#### **Community College Plan Refund:**

- 1. When a student with a Community College Plan contract attends a Michigan public university or a Michigan independent (private) college or university and directs the refund to the institution, MET will make refund payments based on the weighted average tuition of Michigan's public community colleges.
- 2. When a student attends an out-of-state college and directs the refund to the institution, or a student receives a full tuition scholarship, refund payments will be based on the average tuition of Michigan public community colleges.
- 3. Students not attending college will receive refund payments based on the Michigan public community college with the lowest tuition.

# **Monthly Purchase Contracts Make MET More Affordable**

MET contracts can be purchased on a monthly basis rather than in one lump sum. The purchaser of a monthly contract buys a percentage of educational benefits with every monthly payment. The percentage that each payment buys depends on the number of years over which the purchaser elects to make payments.

Depending on the age/grade of the child, monthly payments may be made over 4, 7, 10 or 15 years. (See Contract Section 3g.) The total amount paid through a monthly purchase contract is greater than a lump sum payment because monthly payments must be invested gradually and therefore earn less for MET over time than lump sums.

Monthly Payment Options: Monthly payments can be made by coupon book, payroll deduction or Automatic Clearing House (ACH).

Monthly Payment Dates: Depending on the date a monthly purchase contract is submitted, monthly payments will begin either February 25, May 25 or September 25. Subsequent monthly payments are due on the 25th of each month. The purchaser must pay a \$10.00 late fee for late payments, and must make the monthly payment with the applicable late fee within 60 days of the scheduled due date or he or she may not continue making monthly purchases.

No Obligations: A purchaser is NOT obligated to continue making monthly payments. If a purchaser elects to discontinue monthly payments, MET has no legal right to force payment. A purchaser who discontinues monthly payments will receive only those benefits for which timely monthly payments have been made. Those payments remain with MET until the beneficiary reaches age 18 or graduates from high school.

A purchaser who has stopped monthly payments may enroll to acquire additional benefits during a future enrollment period at the new cost. If the purchaser decides to pay the entire balance more than a year before the final payment is due, MET will provide the purchaser an early payment discount.



#### **Invested Independence**

It was important to Hollie Dietz's mother to invest in her daughter's future and to help her become an independent woman. She purchased a Michigan Education Trust contract to ensure Hollie would have the opportunity to go to college.

"I'm very grateful to my mom for thinking ahead," says Hollie, "It changed my life. I was able to attend college and, not having student loans to worry about, I was able to buy a home six months after graduation."

Hollie now has a successful career as an accountant for the State of Michigan, and more importantly, has moved ahead with other important aspects of her life, such as her home and family.

That type of independence is exactly what her mother had in mind.

#### **Hollie Dietz**

1999 Graduate of Central Michigan University, Business Administration



# MET Makes It Easy to Transfer Between Colleges or Universities

You may start at one institution and decide to finish at another. Transfers among all Michigan public institutions are permitted. (See Contract Section 2.)

With the Full Benefits and Limited Benefits Plans, beneficiaries may attend a Michigan public community college before attending a Michigan public university. If the beneficiary has four years of educational benefits and attends a community college for two years or less, the beneficiary will be entitled to the number of additional credit hours required to complete a fouryear baccalaureate degree. This will apply if all credit hours at the community college do not transfer to the Michigan public university. This does not apply if the beneficiary has less than four years of educational benefits or transfers to a Michigan public university after attending more than two academic years at a Michigan public community college, unless the beneficiary receives an associate degree within two academic years. In those cases, the beneficiary will receive only the credit hours remaining under the contract.

## You Have Time to Decide

A beneficiary has 15 years from the beginning of the expected high school graduation year (academic year) specified in the contract to use all educational benefits. Failure to completely exercise the rights under the contract within 15 years will result in the closure of the contract and the refund of prepaid tuition less the value of educational benefits or refund previously paid by MET. (See Contract Sections 5 and 8.)

The beneficiary must notify MET when he or she is ready to begin college. A student handbook, which contains the forms and instructions for activating a MET contract, is sent to eligible beneficiaries in the spring of their senior year of high school. (See Contract Section 5.)

A beneficiary who advances through high school at an accelerated pace may use his or her educational benefits early. Documentation of the beneficiary's acceleration is required by MET.

## A MET Contract Is Transferable to Family Members

Everyone's life is full of changes. After the beneficiary turns 18 years old, the contract may be transferred to an immediate family member (as defined in the contract) without any tax implications. However, if the original beneficiary has earned more than half the credit hours required for a four-year baccalaureate degree at a Michigan public university, any remaining benefits transferred must be used at a Michigan public institution or terminated for a refund payable to a higher education institution as defined in the contract. Termination by the new beneficiary for a refund payable to the refund designee is not allowed. To protect MET, the transfer will be subject to an additional contract payment if the new beneficiary is older than the original beneficiary and the new beneficiary was ineligible to purchase the contract in the year the contract was purchased. No payment of any type can be made to anyone, except MET, for transfer of a contract. (See Contract Section 6.)



### **MET's Guarantee**

MET has covered the cost of higher education for thousands of students since the inception of the program. Under the contract, MET guarantees payment of tuition and mandatory fees for all the educational benefits you buy at today's rate. With a MET contract, you'll never pay more for tuition than it costs today. MET guarantees in-state tuition at public four-year colleges and universities in Michigan or indistrict tuition at public community colleges in Michigan.

It's important to understand the nature of this guarantee. MET is a public body created by Michigan's legislature\* and housed within the Michigan Department of Treasury. MET must operate and finance its activities only through its assets. To protect those assets from other uses by the state, only MET, and not the state, controls its assets. Today, those assets stand at \$967 million.

You are protected. To protect you and your beneficiary, an actuarial evaluation and financial audit are conducted each year so that future contract prices can be adjusted to ensure MET's ability to pay future benefits. If at some point MET's assets are not sufficient to meet those obligations, and if the legislature does not appropriate enough money to cover the difference, the money in the program will be returned to purchasers on a prorata basis. (See Contract Section 8 for further explanation.)

#### MET has never failed to honor a contract.

Since MET's introduction in 1988, actuarial reviews have declared the Trust financially sound. When the actuarial evaluation and financial audit are completed, an annual report is prepared and sent to all MET purchasers as required by law.

Annual reports beginning with the 2000-2001 fiscal year are available at www.SETwithMET.com or upon request to the MET office at 1-800-MET-4-KID (638-4543).

\*1986 Public Act 316

#### **Unexpected Opportunities**

After saving money all through high school and working full time after graduation to pay for college, Marcus Wolfolk's father surprised him a week before classes began by announcing that Marcus's tuition was fully covered, thanks to a Michigan Education Trust contract.

"It really blew me away," says Marcus, "He told me to save my money for other expenses which took a real load off my shoulders. It allowed me to focus on school and not worry about how I was going to pay for classes."

Marcus's father kept the MET contract a secret, because he wanted his son to understand the value of hard work.

Marcus is very grateful and his hard work is now being applied toward a degree which will certainly provide many more opportunities in his life.

## Marcus Wolfolk Lansing Community College, Electrical



## **Great Tax Advantages**

This tax discussion is included for general information only. Consult a tax advisor for advice on how the purchaser/beneficiary might be specifically affected as a result of program participation.

#### **State Income Tax Deduction:**

A purchaser may deduct the amount paid for a contract from taxable income when determining Michigan income tax for the year in which the contract is purchased.

#### Federal and State Income Tax Matters:

MET is a qualified tuition program under Section 529 of the Internal Revenue Code. MET benefits used to pay college tuition and mandatory fees are exempt from federal and Michigan income taxes. If, however, a MET contract is terminated and the refund is not used to pay qualified higher education expenses, contract "earnings" (the value of the refund over the amount paid for the corresponding portion of the contract) could be subject to federal and Michigan income taxes and a 10% federal excise tax. The person receiving the refund will be responsible for those taxes.

The Hope Scholarship Credit allows a credit against federal income tax of up to \$1,500 each year for qualified tuition and fees paid for the first two years of a student's post-secondary education. The Lifetime Learning Credit allows a credit against federal income tax of up to \$2,000 each year for tuition and fees paid on behalf of the taxpayer, the taxpayer's spouse, or any dependent.

MET benefits may <u>not</u> be used for the same expenses for which a *Hope Scholarship* or *Lifetime Learning Credit* is claimed.

There is also a deduction for up to \$4,000 for higher education tuition and fees available for federal income tax purposes (this deduction is currently scheduled to expire at the end of the 2006 tax year). Subject to income limitations, the amount reflecting the cost of purchasing a MET contract, when used to pay tuition and fees, may qualify for the Tuition and Fees Deduction. The Tuition and Fees Deduction can't be claimed for any expense for which a Hope Scholarship or Lifetime Learning Credit is claimed.

You may purchase a MET contract and contribute to a Coverdell Education Savings Account (ESA) in the same year without penalty.

These descriptions of the Hope Scholarship Credit, Lifetime Learning Credit, Tuition and Fees Deduction, and Coverdell ESA are not exhaustive. You should consult with a tax advisor concerning specific questions on how the federal tax law may affect you.

#### **Federal Gift Tax:**

A MET contract purchase constitutes a gift from the purchaser to the beneficiary, provided the beneficiary is not the purchaser or purchaser's spouse. That gift does not require payment of any federal tax until the purchaser has made lifetime gifts in excess of the corresponding unified credit amount. (At present, the lifetime gift amount is \$1,000,000 for an individual.) The purchaser may need to file a United States Gift Tax Return (Form U.S. 709) for the year the contract is purchased. A special election exists that allows the contributor to elect to prorate the entire taxable gift amount that exceeds the annual "present interest" gift tax exclusion limit, allowing the contributor to have the contribution treated as if made over a fiveyear period.

## **Low Administrative Costs**

Up to one percent of MET's total asset value can be used for program administration. However, for fiscal year 2006, less than one-third of one percent (0.3%) of the total assets were used for program administration.

The only administrative fees charged are a processing fee, a transfer fee, a termination fee (if terminated for a refund) and late monthly payment fees. No other fees will be charged.

## **Good News For Financial Aid**

The purchase of a MET contract, like any other investment made in a child's name, will have an effect on the child's ability to receive various forms of financial aid. Currently, financial aid eligibility is based on a number of factors, including a family's size, income, assets and the age of the parents.

Prior to July 1, 2006, MET contracts were recognized as a "student resource" (scholarship) where the total value of the MET contract was counted in the federal analysis for need-based financial aid. Now, a MET contract is recognized as a "parental asset" instead of a "student resource" when the beneficiary applies for financial aid. This means that only 5.6% of the MET contract value will be counted in the federal analysis to determine the student's eligibility to receive need-based aid. Of the three major sources of financial aid-federal government, state government and colleges and universitieseach has different rules regarding financial aid eligibility. Before deciding to purchase a MET contract, you might want to check with these entities regarding how it affects financial aid eligibility.



#### **Dreams Fulfilled, Fewer Worries**

Catherine Talifer's parents started talking to her about the importance of college when she was in 8th grade.

By the time she graduated from high school there was no question about Catherine pursuing her dream of a career in broadcasting, thanks to her parent's decision to purchase a Michigan Education Trust contract.

"Everything was perfect. We notified MET to tell them where I was going, and it was all set."

Catherine's older sister is also attending college with help from MET. Her father, Tyrone, says he wants each of his five children to go to college, so he plans to enroll all of them in the MET program. "It's one less thing to worry about when I think about retirement," he says. Actually, it's five less things for him to worry about.

#### **Catherine Talifer**

Western Michigan University, Broadcasting Major

## Eligibility to Enter into a MET Contract

The purchaser and beneficiary must meet all the eligibility requirements to enter into a contract.

#### **Purchaser Eligibility Requirements:**

- The purchaser must reside in the United States.
- MET contracts cannot be purchased by residents of Arizona, Illinois, New York, North Dakota, Ohio or Vermont due to those states' securities laws.
- For lump sum purchases, the purchaser must sign and submit the MET Contract Signature Page (Form 3691) and the total contract amount by mail to the MET office or submit in person at a Treasury office.
- You may enroll on-line and send the contract amount electronically, but the Contract Signature Page must still be printed and mailed to MET in order for your contract to be processed.
- For monthly purchase contracts, only the processing fee must be submitted with the Contract Signature Page. (See Contract Section 3.)

#### **Beneficiary Eligibility Requirements:**

- The beneficiary must be a Michigan resident at the time of purchase.
- The beneficiary must be within the age or grade requirements provided on the price chart.

## **Access to Contract Information**

MET will protect private information. Contract information will be disclosed only to those persons listed on the contract as beneficiary, purchaser, or appointee. MET will only provide general program information to all other inquiries.

## **Termination Refund Provisions**

Use the chart on pages 20 and 21 to see the conditions under which refunds can be made. In accordance with the MET law, refund amounts are determined in the year the contract is terminated (as allowed by the beneficiary's expected academic year). Under the **Full** and **Limited Benefits Plan** contracts, the refund amounts do <u>not</u> change to reflect tuition increases after the first year the contract is terminated. Under the **Community College Plan** contract, the refund amounts may be adjusted when a student attends a college/university.

## **Refund Restrictions**

Once a student earns more than half of the credit hours required for a four-year baccalaureate degree at a Michigan public four-year university, the balance of the contract cannot be terminated for a cash refund. You may, however, direct the refund to a Michigan private or out-of-state institution of higher education to pay tuition.

The right to request a refund may also be lost in instances of failure to use contractual educational benefits or receive a full refund within 15 years from the beginning of the academic year specified in the contract. (See Contract Section 8.)

## Impact on Medicaid Eligibility

Purchasing a MET contract could adversely affect your eligibility for federal and state health care assistance programs and, in particular, Medicaid long-term care assistance. When determining Medicaid eligibility, it is probable that Medicaid authorities will consider the MET contract to be the purchaser's "available" asset for up to 60 months after the contract is purchased.

## **MET Covers Tuition Only**

MET does not cover room, board, books, non-mandatory fees and other expenses.

